

# INTRODUCTION



# PRINTRELEAF COMPANY SNAPSHOT





Based in Denver, Colorado (USA)



Launched 'LIVE' in 2014



2.5 years of research & development prior to launch











PrintReleaf integrates with your company's existing print software to measure your paper consumption in real time.

PrintReleaf Exchange reverse-calculates how many trees were deforested to harvest your forest footprint. Your forest footprint is automatically reforested at global reforestation projects of your choice.



# PRINTRELEAF STANDARD & CERTIFYING BODY



#### PRINT RELEAF EXCHANGE - STANDARD

PRINT RELEAF EXCHANGE STANDARD FOR
GLOBAL REFORESTATION PARTNER CERTIFICATION
PRX-STD-V01.3-INTL



© 2012 PrintReleaf, Inc. PRINT RELEAF EXCHANGE - STANDARD PRX-5

PRX-STD-V01.3-INTL

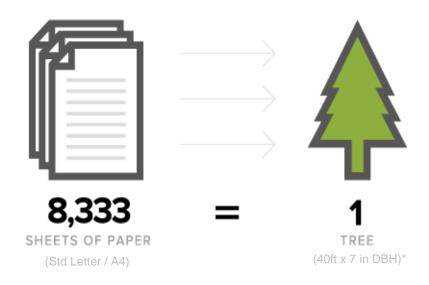


The **PrintReleaf Exchange Standard** was developed in partnership with SGS International, Industry Experts and Reforestation System Operators to establish a set of requirements to certifiably participate in the PrintReleaf Exchange.



# CALCULATE PAPER FOOTPRINT

We reverse calculate paper consumption to determine forest impact and... we make it actionable.





Coalition of 100+ Organizations



\*Tom Soder, Recycled Papers by Claudia Thompson (MIT Press)



### **GLOBAL REFORESTATION PROJECTS**





Customers decide where to certifiably reforest their consumption across our network of projects, integrated with WRI's Global Forest Watch platform.







## REFORESTATION WITH PRINTRELEAF

In today's marketplace, when trees are harvested for forest based products...



...the best outcome is a neutral impact.

Whereas PrintReleaf ensures, at minimum, a neutral impact or net positive impact.



# PRINTRELEAF TECHNOLOGY

PrintReleaf's cloud technology links paper consumption to automatic reforestation.





# PRINTRELEAF INTEGRATION





Paper Consumption Data Flowing into PrintReleaf











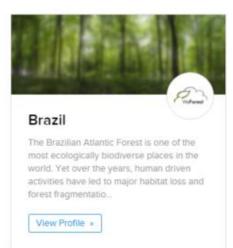






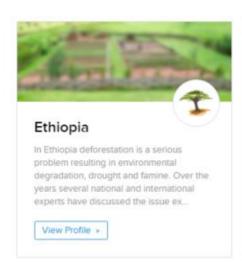
# PRINTRELEAF GLOBAL PROJECTS

#### Our network of PrintReleaf Certified Global Reforestation Projects.











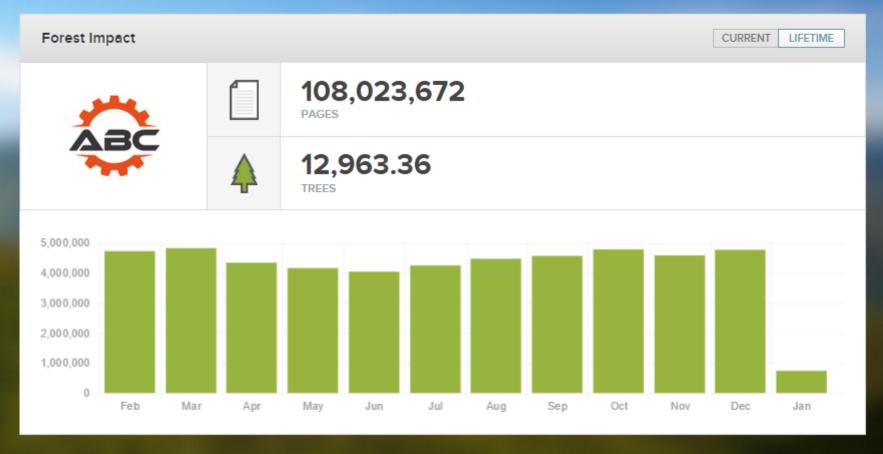




# PRINTRELEAF PLATFORM INTERFACE

PrintReleaf Customer UI Demo Link: www.printreleaf.com/demo

# My Footprint



# PRINTRELEAF CERTIFICATE



#### Certificate



PRINTRELEAF HEREBY CERTIFIES THAT



has releafed 458,337 sheets of paper. 55.00 trees will be planted in the name of ABCD at the Reforestation Project located in Madagascar.

crt\_24e8e7fe8100

07/01/2015

458,337

55.00



PrintReleaf will make available the Contributed Funds to the Reforestation Partner(s) described in this Certificate within 180 days of the approval date of this certification to the Customer. Partner will use the Contributed Funds to plant the number of trees described on this certificate no later than 350 days from the date that PrintReleaf makes the Contributed Funds evailable to Partner.



# PRINTRELEAF BENEFITS

#### **Environmental and Social Impact Built For Scale**



#### Technology

Our innovative patent-pending technology and engaging user experience is the first of its kind.



#### **Environmental Restoration**

Reforestation provides environmental and ecological restoration where the planet needs it most.



#### Certification

Third-party certification, verification, and auditing performed by our certifying body, SGS International.



#### Jobs

Reforestation projects provide new jobs to uplift communities and local economies where we plant trees.



#### Positive Recognition

Automated promotion to partner and customer social media channels.



#### Automation

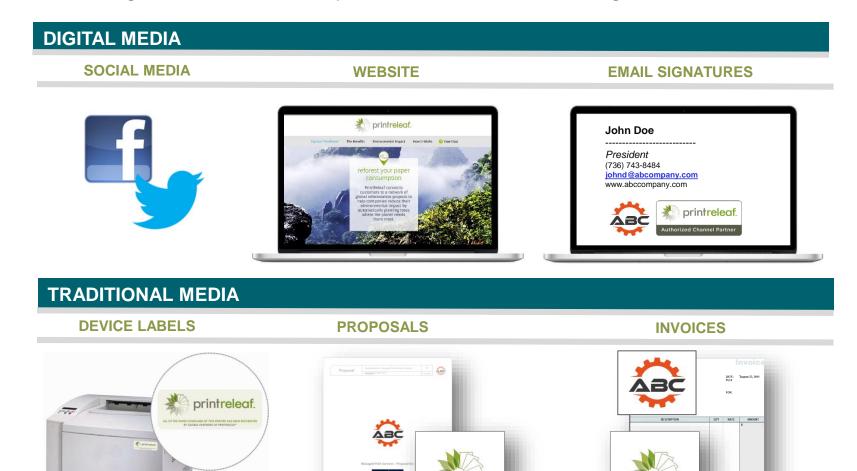
Completely automated, end-to-end integration from printer to seedling.



# SALES & MARKETING STRATEGY

# PRINTRELEAF TOUCH POINTS

PrintReleaf generates awareness for partners and customers across digital and traditional media.



printreleaf.

printreleaf

Confidential to PrintReleaf, Inc.

# SIMPLIFY THE SALES MESSAGE



#### **REDUCE**

Optimize the Environment & Reduce Cost



#### **AUTOMATE**

Supply Replenishment & Service Dispatch



#### **RELEAF**

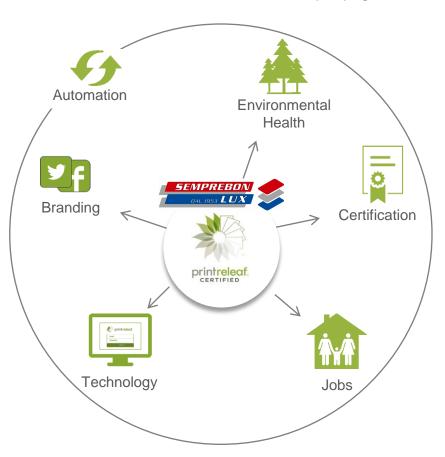
Automate Sustainability for a Net-Positive Print Environment



# **VALUE & POSITIONING**

#### **PrintReleaf Value**

What is included in the wholesale cost per page?



# PrintReleaf Sales Positioning



Included in click rates in Proposals



Included in click rates in Renewals



Upsell on Existing Long Term Contracts





For any question: info@semprebonlux.it



